

United Kingdom–Newcastle upon Tyne: Business services: law, marketing, consulting,  
recruitment, printing and security

2019/S 125–306374

Contract award notice

Results of the procurement procedure

Services

**Legal Basis:**

Directive 2014/24/EU

**Section I: Contracting authority**

**I.1)Name and addresses**

Official name: Association of North East Councils Limited trading as NEPO (Central Purchasing Body)

Postal address: Guildhall, Quayside

Town: Newcastle upon Tyne

NUTS code: UKC NORTH EAST (ENGLAND)

Postal code: NE1 3AF

Country: United Kingdom

Contact person: Adam Smith

E-mail: [Adam.Smith@nepo.org](mailto:Adam.Smith@nepo.org)

Telephone: +44 7545070254

**Internet address(es):**

Main address: [www.nepo.org](http://www.nepo.org)

Address of the buyer profile: [www.nepo.org](http://www.nepo.org)

**I.2)Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4)Type of the contracting authority**

Regional or local authority

**I.5)Main activity**

General public services

**Section II: Object**

**II.1)Scope of the procurement**

**II.1.1)Title:**

Neutral Vendor Managed Service for Specialist Professional Services ('NEPRO3')

Reference number: NEPO503

**II.1.2)Main CPV code**

79000000 Business services: law, marketing, consulting, recruitment, printing and security

**II.1.3)Type of contract**

Services

**II.1.4)Short description:**

NEPO have established a framework contract for specialist professional services ('NEPRO3').

NEPRO3 will operate as a neutral vendor managed service for the delivery of specialist

professional services and consultancy only. The neutral vendor managed service will not provide specialist professional services or consultancy in its own right and must maintain neutrality at all times when selecting suitable specialist professional service providers to deliver services under the framework contract. NEPRO3 is a single provider solution to manage a perpetual supply chain, capable of delivering the full spectrum of specialist professional services and consultancy requirements.

**II.1.6)Information about lots**

This contract is divided into lots: no

**II.1.7)Total value of the procurement (excluding VAT)**

Value excluding VAT: 4 500 000 000.00 GBP

**II.2)Description**

**II.2.1)Title:**

**II.2.2)Additional CPV code(s)**

79400000 Business and management consultancy and related services  
79410000 Business and management consultancy services  
79411000 General management consultancy services  
79418000 Procurement consultancy services  
79419000 Evaluation consultancy services  
71315200 Building consultancy services  
72221000 Business analysis consultancy services  
85000000 Health and social work services  
71530000 Construction consultancy services  
71311000 Civil engineering consultancy services  
71312000 Structural engineering consultancy services  
90713000 Environmental issues consultancy services  
71800000 Consulting services for water-supply and waste consultancy  
71311300 Infrastructure works consultancy services  
79993000 Building and facilities management services  
71315210 Building services consultancy services  
66171000 Financial consultancy services  
79210000 Accounting and auditing services  
85100000 Health services  
71311210 Highways consultancy services  
71311200 Transport systems consultancy services  
70333000 Housing services  
72000000 IT services: consulting, software development, Internet and support  
72220000 Systems and technical consultancy services  
92000000 Recreational, cultural and sporting services  
73220000 Development consultancy services  
79413000 Marketing management consultancy services  
79416200 Public relations consultancy services  
79341100 Advertising consultancy services  
72224000 Project management consultancy services  
73000000 Research and development services and related consultancy services  
98000000 Other community, social and personal services

80000000 Education and training services

### II.2.3)Place of performance

NUTS code: UK UNITED KINGDOM

### II.2.4)Description of the procurement:

NEPO used a 2-stage competitive procedure with negotiation for the procurement of this framework contract. The first stage was a selection questionnaire which was used to shortlist suppliers. Shortlisted suppliers were then invited to tender and evaluated in accordance with the award criteria contained within the invitation to tender documents. NEPO reserved the right to enter into negotiations with tenderers in line with the requirements of the competition with negotiation procedure. NEPO also reserved the right not to enter into negotiations and award the framework contract on the basis of initial tender.

The most economically advantageous tenderer was awarded the framework contract. NEPO does not give any guarantee and/or warrant the actual value of the services (if any) which will be placed with the successful supplier by any Contracting Authority using the framework contract pursuant to this process and accepts no liability thereof. In accordance with the framework contract, each Contracting Authority will enter into a call-off contract. The call-off contract is to be entered into by both the Contracting Authority and awarded supplier and will be based on the terms and conditions of the framework contract.

### II.2.5)Award criteria

Quality criterion – Name: Implementation / Weighting: 5 %

Quality criterion – Name: Delivery Partner Resources / Weighting: 10 %

Quality criterion – Name: Accreditation Process / Weighting: 7.5 %

Quality criterion – Name: SPS Project Design and Support / Weighting: 12.5 %

Quality criterion – Name: Engagement Process / Weighting: 10 %

Quality criterion – Name: Appointment / Weighting: 5 %

Quality criterion – Name: SPS Project Contract Management / Weighting: 7.5 %

Quality criterion – Name: Neutrality / Weighting: 2.5 %

Quality criterion – Name: Technology Platform Demonstration / Weighting: 5 %

Quality criterion – Name: Technology Platform Functionality (Essential) / Weighting:  
PASS/FAIL

Quality criterion – Name: Technology Platform Functionality (Desirable) / Weighting: 2.5 %

Quality criterion – Name: Social Value (Quantitative) / Weighting: 7 %

Quality criterion – Name: Social Value (Qualitative) / Weighting: 5.5 %

Cost criterion – Name: Managed Service Fee / Weighting: 8 %

Cost criterion – Name: SPS Provider Rates (National excluding London) / Weighting: 6 %

Cost criterion – Name: SPS Provider Rates (London) / Weighting: 6 %

### II.2.11)Information about options

Options: yes

Description of options:

The framework contract is for a period of 48 months with the options to extend for up to a further 2 x 24 month periods. This is due to the commercial and contractual complexity of the framework contract combined with the cost of administrating the procurement for NEPO, Contracting Authorities, tenderers and impacted supply chains.

### II.2.13)Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds: yes

Identification of the project:

It is anticipated that this Framework Contract may be utilised by Contracting Authorities, as part of a Call-Off Contract, for externally funded projects including European Funding bodies. Contracting Authorities are wholly responsible for the Call-Off Contract meeting the requirements of the applicable funding body.

#### **II.2.14)Additional information**

#### **Section IV: Procedure**

##### **IV.1)Description**

###### **IV.1.1)Type of procedure**

Competitive procedure with negotiation

###### **IV.1.3)Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

###### **IV.1.6)Information about electronic auction**

###### **IV.1.8)Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

##### **IV.2)Administrative information**

###### **IV.2.1)Previous publication concerning this procedure**

Notice number in the OJ S: [2019/S 010-018943](#)

###### **IV.2.8)Information about termination of dynamic purchasing system**

###### **IV.2.9)Information about termination of call for competition in the form of a prior information notice**

#### **Section V: Award of contract**

**Contract No:** NEPO503

**Title:**

Neutral Vendor Managed Service for Specialist Professional Services ('NEPRO3')

A contract/lot is awarded: yes

##### **V.2)Award of contract**

###### **V.2.1)Date of conclusion of the contract:**

25/06/2019

###### **V.2.2)Information about tenders**

Number of tenders received: 5

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: no

###### **V.2.3)Name and address of the contractor**

Official name: Bloom Procurement Services Ltd

Postal address: Rotterdam House

Town: Newcastle upon Tyne

NUTS code: UK UNITED KINGDOM

Postal code: NE1 3DY

Country: United Kingdom

E-mail: [hello@bloom.services](mailto:hello@bloom.services)

Telephone: +44 2039489400

Internet address: <https://bloom.services/>

The contractor is an SME: yes

**V.2.4) Information on value of the contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: 4 500 000 000.00 GBP

Total value of the contract/lot: 4 500 000 000.00 GBP

**V.2.5) Information about subcontracting**

The contract is likely to be subcontracted

**Section VI: Complementary information**

**VI.3) Additional information:**

NEPO is a central purchasing body as defined in the Public Contract Regulations 2015 (PCR15). This means that NEPO may provide central purchasing activity on behalf of Contracting Authorities.

The agreement is available for use by all NEPO Members. A list of member organisations is available in the About section of the NEPO website at: [www.nepo.org](http://www.nepo.org)

This agreement is also made available to all current and future NEPO Associate Members. Current Associate Members are listed in the Associate Member section of the NEPO website at: [www.nepo.org/associate-membership/list](http://www.nepo.org/associate-membership/list)

NEPO has made the resulting agreement available for use by all Contracting Authorities throughout all administrative regions of the UK (as defined by the Public Contracts Regulations 2015) including but not limited to Government Departments and their Agencies, Non-Departmental Public Bodies, Central Government, NHS Bodies, local authorities, emergency services, coastguard emergency services, educational establishments, registered social landlords and registered charities who have a need to purchase services.

Please see the following websites for further details:

<http://www.direct.gov.uk/en/D11/Directories/Localcouncils/index.htm>

<https://www.gov.uk/government/organisations/department-for-education>

<https://www.gov.uk/check-a-university-is-officially-recognised/recognised-bodies>

<http://www.schoolswebdirectory.co.uk/localauthorities.php>

<http://www.ukschoolsdirectory.net>

<https://www.gov.uk/find-school-in-england>

<https://education.gov.scot/ParentZone>

<http://hwb.wales.gov.uk/>

<https://www.education-ni.gov.uk/>

<https://www.gov.uk/government/publications/open-academies-and-academy-projects-in-development>

<http://unistats.direct.gov.uk/institutions/>

<http://www.hefce.ac.uk/workprovide/unicoll/heis/>

<http://www.hefce.ac.uk/workprovide/unicoll/fecs/>

<http://www.nhs.uk/ServiceDirectories/Pages/AcuteTrustListing.aspx>

<http://www.wales.nhs.uk/nhswalesaboutus/structure>

<http://www.scottishambulance.com/TheService/organised.aspx>  
<http://www.hscni.net/index.php?link=trusts>  
<http://www.scottishambulance.com/AboutUs/HowWeOrganised.aspx>  
<http://www.direct.gov.uk/en/DI1/Directories/A-ZOfCentralGovernment/index.htm>  
<https://www.gov.uk/government/organisations>  
<http://www.northernireland.gov.uk/gov.htm>  
<http://www.nidirect.gov.uk/local-councils-in-northern-ireland>  
<http://www.scotland.gov.uk/Publications/2012/02/2421/1>  
<https://www.communities-ni.gov.uk/contact>  
<https://www.finance-ni.gov.uk/articles/list-public-bodies-which-ni-public-procurement-policy-applies>  
<https://www.ons.gov.uk/>  
<https://www.police.uk/forces/>  
<http://www.police-information.co.uk/index.html>  
<http://www.psni.police.uk/index.htm>  
<http://www.scotland.police.uk/>  
<https://www.gov.uk/government/organisations/maritime-and-coastguard-agency>  
<http://www.fireservice.co.uk/information/ukfrs>  
<http://www.gov.scot/Topics/archive/law-order/Police/PoliceServiceofScotland>  
<http://www.fire.org.uk/fire-brigades.html>  
<http://www.nifrs.org/areas-districts/>  
<http://www.firescotland.gov.uk/your-area.aspx>  
<https://www.gov.uk/government/publications/current-registered-providers-of-social-housing>  
<http://directory.scottishhousingregulator.gov.uk/pages/default.aspx>  
<https://gov.wales/topics/housing-and-regeneration/publications/registered-social-landlords-in-wales/?lang=en>  
<https://www.nidirect.gov.uk/contacts/housing-associations>  
[http://www.charity-commission.gov.uk/About\\_us/Regulation/Registering\\_charities\\_index.aspx](http://www.charity-commission.gov.uk/About_us/Regulation/Registering_charities_index.aspx)  
<http://www.oscr.org.uk/>  
<https://idea.org.uk/> <http://apps.charitycommission.gov.uk/Showcharity/RegisterOfCharities/registerhomepage.aspx>  
[http://www.sell2wales.gov.uk/Search/search\\_Auth.aspx](http://www.sell2wales.gov.uk/Search/search_Auth.aspx)  
<http://www.communities.gov.uk/newsroom/factsandfigures/housingplanning1/facts/socialhousing/?id=1822644>

A complete list of permissible users is shown on the NEPO website below:

<https://www.nepo.org/associate-membership/permissible-users>

Further information can be found at: [www.nepo.org](http://www.nepo.org)

#### **VI.4) Procedures for review**

##### **VI.4.1) Review body**

Official name: NEPO

Postal address: Guildhall, Quayside

Town: Newcastle upon Tyne

Postal code: NE1 3AF

Country: United Kingdom

E-mail: [adam.smith@nepo.org](mailto:adam.smith@nepo.org)

Telephone: +44 7545070254

Internet address: [www.nepo.org](http://www.nepo.org)

**VI.4.2)Body responsible for mediation procedures**

Official name: NEPO

Postal address: Guildhall, Quayside

Town: Newcastle upon Tyne

Postal code: NE1 3AF

Country: United Kingdom

E-mail: [adam.smith@nepo.org](mailto:adam.smith@nepo.org)

Telephone: +44 7545070254

Internet address: [www.nepo.org](http://www.nepo.org)

**VI.4.3)Review procedure**

**VI.4.4)Service from which information about the review procedure may be obtained**

Official name: NEPO

Postal address: Guildhall, Quayside

Town: Newcastle upon Tyne

Postal code: NE1 3AF

Country: United Kingdom

E-mail: [adam.smith@nepo.org](mailto:adam.smith@nepo.org)

Telephone: +44 7545070254

Internet address: [www.nepo.org](http://www.nepo.org)

**VI.5)Date of dispatch of this notice:**

28/06/2019